

Assignment No 25

Consider The Following Worksheet

Sales person	Product	Region	Cost/Unit	Unit sold	Sale	Target	Surplus sale	Less sale	Commission Surplus sale	Penalty on Less sale	Perks	Total perks
Aamir	Cd rom	South		10		45000						
Aadil	Hard disk	West		15		80000						
Ameen	Cd rom	South		20		40000						
Amil	Monitor	North		8		30000						
Tahir	Floppy	West		10		35000						
Arjuman	Hard disk	South		12		60000						
Bilal	Cd rom	East		5		25000						
Fardeen	Monitor	North		9		20000						
Abrar	Floppy	West		11		40000						
Tanveer	Hard disk	east		15		35000						

Calculate with formula

Product:	CD rom	Monitor	Hard Disk	Floppy
Cost/unit:	5000	7000	3000	1000
Surplus sale:	Sales-Target (not less than zero)			
Commission:	7.5% of surplus sale			
Perks:	20% of sale			
Total Perks:	Commission + perks - penalty			